

MISSISSIPPI LOTTERY CORPORATION
STATEMENT OF NET POSITION
For the Second Quarter Ending December 31, 2021

ASSETS

Current Assets:

Cash	\$29,220,941.65
Retailer accounts receivable	15,343,933.90
Prepaid insurance	248,937.11
Other current assets	558,543.33
Total current assets	<u>45,372,355.99</u>

Noncurrent assets:

Capital assets, net of depreciation	<u>1,445,741.06</u>
Total noncurrent assets	<u>1,445,741.06</u>

Total assets	<u><u>46,818,097.05</u></u>
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LIABILITIES

Current liabilities:

Due to State of MS Lottery Proceeds Fur	9,744,465.12
Prizes payable	33,163,596.28
Accounts payable	92,243.89
Accrued liabilities	1,290,093.20
Unearned revenues	1,081,957.50
Total liabilities	<u>45,372,355.99</u>

NET POSITION

Investment in capital assets	1,445,741.06
Total net position	<u>1,445,741.06</u>
Total liabilities and net position	<u><u>\$46,818,097.05</u></u>

These financial statements are unaudited and prepared for

MISSISSIPPI LOTTERY CORPORATION
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Second Quarter Ending December 31, 2021

	October	%	November	%	December	%	2nd Qtr Oct. 1-Dec. 31, 2020	
OPERATING REVENUES								
Instant ticket sales	\$28,081,406.00	77.28%	\$27,128,906.00	80.36%	\$30,357,247.00	78.74%	\$85,567,559.00	78.75%
Draw style game sales	8,258,070.00	22.72%	6,629,596.50	19.64%	8,195,533.50	21.26%	23,083,200.00	21.25%
Gross ticket sales	36,339,476.00	100.00%	33,758,502.50	100.00%	38,552,780.50	100.00%	108,650,759.00	100.00%
Less tickets provided as prizes	(1,017,675.00)	(2.80%)	(914,797.00)	(2.71%)	(941,237.00)	(2.44%)	(2,873,709.00)	(2.64%)
Net ticket sales	35,321,801.00	97.20%	32,843,705.50	97.29%	37,611,543.50	97.56%	105,777,050.00	97.36%
OPERATING PRIZE EXPENSE								
Net prizes	20,165,289.79	55.49%	19,071,396.28	56.49%	23,724,877.38	61.54%	62,961,563.45	57.95%
GROSS PROFIT ON SALE OF TICKETS	15,156,511.21	41.71%	13,772,309.22	40.80%	13,886,666.12	36.02%	42,815,486.55	39.41%
OTHER ADMINISTRATIVE OPERATING EXPENSES								
Retailer commissions	2,180,328.60	6.00%	2,025,472.32	6.00%	2,313,113.37	6.00%	6,518,914.29	6.00%
Gaming vendor fees	1,096,040.26	3.02%	1,061,217.37	3.14%	1,165,151.70	3.02%	3,322,409.33	3.06%
Contractor Fees								
Advertising	252,267.54	0.69%	258,843.31	0.77%	244,252.94	0.63%	755,363.79	0.70%
Other gaming expense	18,969.21	0.05%	14,389.18	0.04%	13,752.86	0.04%	47,111.25	0.04%
Salaries and benefits	444,480.07	1.22%	450,566.59	1.33%	365,427.45	0.95%	1,260,474.11	1.16%
Retailer merchandising and marketing	2,334.62	0.01%	11,225.04	0.03%	17,407.72	0.05%	30,967.38	0.03%
Rent, utilities, and maintenance	32,171.09	0.09%	33,784.39	0.10%	31,463.72	0.08%	97,419.20	0.09%
Depreciation	33,474.77	0.09%	33,474.77	0.10%	33,474.70	0.09%	100,424.24	0.09%
Professional fees	32,638.25	0.09%	36,910.17	0.11%	41,813.62	0.11%	111,362.04	0.10%
General, administrative, and other operating	71,812.39	0.20%	78,294.44	0.23%	86,255.67	0.22%	236,362.50	0.22%
Total other administrative operating expenses	4,164,516.80	11.46%	4,004,177.58	11.86%	4,312,113.75	11.18%	12,480,808.13	11.49%
OTHER OPERATING REVENUE	180,046.00	0.50%	142,031.00	0.42%	142,033.00	0.37%	464,110.00	0.43%
TOTAL OPERATING INCOME	11,172,040.41	30.74%	9,910,162.64	29.36%	9,716,585.37	25.20%	30,798,788.42	28.35%
NONOPERATING REVENUES (EXPENSES)								
Other revenue								
Interest revenue	4,453.60	0.01%	4,034.70	0.01%	3,989.61	0.01%	12,477.91	0.01%
Interest expense								
Proceeds to State of Mississippi	(11,209,968.78)	(30.85%)	(9,947,672.11)	(29.47%)	(9,744,465.12)	(25.28%)	(30,902,106.01)	(28.44%)
Total nonoperating revenues (expenses)	(11,205,515.18)	(30.84%)	(9,943,637.41)	(29.46%)	(9,740,475.51)	(25.27%)	(30,889,628.10)	(28.43%)
CHANGE IN NET POSITION	(33,474.77)	(0.09%)	(33,474.77)	(0.10%)	(23,890.14)	(0.06%)	(90,839.68)	(0.08%)
NET POSITION								
Net position, beginning of period	1,536,580.74	4.23%	1,503,105.97	4.45%	1,469,631.20	3.81%	1,536,580.74	1.41%
Net position, end of period	\$1,503,105.97	4.14%	\$1,469,631.20	4.35%	\$1,445,741.06	3.75%	\$1,445,741.06	1.33%

% shown as a percentage of gross ticket sales

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MISSISSIPPI LOTTERY CORPORATION
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Second Quarter Ending December 31, 2021

	2nd Qtr		YTD	%
	Oct.1-Dec. 31, 2020	%		
OPERATING REVENUES				
Instant ticket sales	\$85,567,559.00	78.75%	\$171,787,867.00	79.16%
Draw style game sales	23,083,200.00	21.25%	45,221,710.50	20.84%
Gross ticket sales	108,650,759.00	100.00%	217,009,577.50	100.00%
Less tickets provided as prizes	(2,873,709.00)	(2.64%)	(6,839,674.00)	(3.15%)
Net ticket sales	105,777,050.00	97.36%	210,169,903.50	96.85%
OPERATING PRIZE EXPENSE				
Net prizes	62,961,563.45	57.95%	121,058,110.72	55.78%
GROSS PROFIT ON SALE OF TICKETS	42,815,486.55	39.41%	89,111,792.78	41.06%
OTHER ADMINISTRATIVE OPERATING EXPENSES				
Retailer commissions	6,518,914.29	6.00%	13,020,332.40	6.00%
Gaming vendor fees	3,322,409.33	3.06%	6,621,178.82	3.05%
Contractor Fees				
Advertising	755,363.79	0.70%	1,469,510.73	0.68%
Other gaming expense	47,111.25	0.04%	105,851.48	0.05%
Salaries and benefits	1,260,474.11	1.16%	2,573,434.90	1.19%
Retailer merchandising and marketing	30,967.38	0.03%	44,543.24	0.02%
Rent, utilities, and maintenance	97,419.20	0.09%	193,110.43	0.09%
Depreciation	100,424.24	0.09%	200,848.55	0.09%
Professional fees	111,362.04	0.10%	273,564.81	0.13%
General, administrative, and other operating	236,362.50	0.22%	473,929.35	0.22%
Total other administrative operating expenses	12,480,808.13	11.49%	24,976,304.71	11.51%
OTHER OPERATING REVENUE	464,110.00	0.43%	939,620.50	0.43%
TOTAL OPERATING INCOME	30,798,788.42	28.35%	65,075,108.57	29.99%
NONOPERATING REVENUES (EXPENSES)				
Other revenue				
Interest revenue	12,477.91	0.01%	26,388.44	0.01%
Interest expense				
Proceeds to State of Mississippi	(30,902,106.01)	(28.44%)	(65,292,761.00)	(30.09%)
Total nonoperating revenues (expenses)	(30,889,628.10)	(28.43%)	(65,266,372.56)	(30.08%)
CHANGE IN NET POSITION	(90,839.68)	(0.08%)	(191,263.99)	(0.09%)
NET POSITION				
Net position, beginning of period	1,536,580.74	1.41%	1,637,005.05	0.75%
Net position, end of period	\$1,445,741.06	1.33%	\$1,445,741.06	0.67%

% shown as a percentage of gross ticket sales

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MISSISSIPPI LOTTERY CORPORATION
 PRIZE EXPENSE % CALCULATION
 For the Second Quarter Ending December 31, 2021

	2nd Qtr			
	Oct.1-Dec. 31, 2020	%	YTD	%
OPERATING REVENUES				
Instant ticket sales	\$85,567,559.00	78.75%	\$171,787,867.00	79.16%
Draw ticket sales	\$23,083,200.00	21.25%	\$45,221,710.50	20.84%
Gross ticket revenue	<u>108,650,759.00</u>	<u>100.00%</u>	<u>217,009,577.50</u>	<u>100.00%</u>
TOTAL PRIZES				
Prize Expense	62,961,563.45	57.95%	121,058,110.72	55.78%
Tickets provided as prizes	2,873,709.00	2.64%	6,839,674.00	3.15%
Total Prizes	<u>65,835,272.45</u>	<u>60.59%</u>	<u>127,897,784.72</u>	<u>58.94%</u>

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